



EXPERT CONTACTS IN MALAYSIA (May 2018)

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INTRODUCTION

The purpose of the expert contact guide is to give easy access to the right agencies, organisations and contacts within Malaysia to facilitate the market entry / in-market activities of the Finnish companies.

The Bumiputra policy part explains the history of the policy, why it was established and its impact to the business today.

The Government agencies have been selected bearing in mind their importance for potential investors/business contacts and key sectors of Finnish companies.

The State Development Corridors have also been included to shortly explain their purpose and extra incentives offered at state level.

The Healthcare Advisory service providers/actors have been selected bearing in mind elderly care/wellness direction. Contacts with key hospitals offering physiotherapy/elderly care/ geriatrics have also been included with contacts to procurement and additionally also the name of the doctor from physiotherapy department.

The Corporate services include company secretarial (including company formation), accounting, auditing, HR and recruitment, relocation/real estate, business services (market entry, B2B, business culture), event management, media and PR. The contacts and references have been verified, however, many companies are enforcing a policy of non-disclosure of client details, so in those cases it has been referred to the website/ LinkedIn profiles of client contacts.

In addition, the report includes also contacts for printing, design, Immigration, Police and Industry lobby & networking.

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BUMIPUTRA POLICY AND ITS IMPACT ON BUSINESS

The concept of a bumiputra (*Sanskrit* son/prince of the soil) ethnic group in Malaysia was coined by Tun Abdul Razak, the first Prime Minister. It recognised the "special position" of the Malays provided in the Federal Constitution of Malaysia, in particular Article 153. But, the constitution does not use the term "bumiputra"; it defines only "Malay" and "indigenous peoples", "natives" of Sarawak, and "natives" of Sabah. Definitions of bumiputra in public use vary among different institutions, organisations, and government departments and agencies, but mainly meaning local Malay Muslim population.

a) Short History

At the time of Malaya's independence from the British in 1957, the population included many first or second-generation immigrants, mainly from China and India, who had come to fill colonial manpower needs as indentured labourers and in order for Malays to be assisted to attain economic parity with non-Malays to forge a united Malayan Nation of equals the affirmative action was implemented.

The Racial Riot of 1969 occurred against the backdrop of high poverty rate among the indigenous (Malay) population and compounded by communal political tension. Perceptions among the communities persisted and helped fuel mistrust, especially between Malay and Chinese communities. The precursor of the Racial Riot of 1969 occurred in Singapore in 1964, which led to the expulsion of Singapore from the Federation of Malaysia.

In the wake of the riots, the government declared a state of national emergency, the New Economic Policy (NEP) was announced in the Second Malaysia Plan. The socio-political justification for NEP was that National Unity is unattainable without greater equity and balance among Malaysia's social and ethnic groups in their participation in the development of the country and in the sharing of the benefits from modernization and economic growth.

The NEP had the stated goal of poverty eradication and economic restructuring so as to eliminate the identification of ethnicity with economic function. The initial target was to move the ratio of economic ownership in Malaysia from a 2.4 :33:63 ratio of Bumiputra, Other Malaysian, Foreigner ownership to a 30:40:30 ratio. This was to be done by redistributing the wealth to increase the ownership of enterprise by Bumiputras from the then 2.4% to 30% of the share of national wealth.

Alongside this redistribution of wealth was the goal of increased economic growth.

b) NEP Today

Today the NEP is criticised for not dealing directly with issues of wealth distribution and economic inequality; that it no longer helps the poor but is instead an institutionalised system of handouts for the largest ethnic community in Malaysia as the NEP does not discriminate based on economic class this imbalance, some Malays remain economically marginalised. The benefits for Malays are among others, the following: easier admission to government educational institutions, easier qualification for public scholarships, positions in government, and ownership of businesses and related incentives and grants ("bumiputra grants").

Companies listed on the Kuala Lumpur Stock Exchange must have 30% bumiputra ownership of equity to satisfy listing requirements. Foreign companies that operate in Malaysia also must adhere to this requirement, (not strictly enforced for SMEs).

For a limited period, a certain percentage of new housing in any development has to be sold to bumiputra owners. Housing developers are required to provide a minimum 7% discount to bumiputra buyers of these lots. This is required regardless of the income level of the potential buyer. Remaining unsold houses after a given time period are allowed to be sold to non-bumi if the developer proves attempts have been made to fulfill the requirement.

A basket of government-run (and profit-guaranteed) mutual funds are available for purchase by bumiputra buyers only. Many government-tendered projects require that companies submitting tenders be bumiputra owned. This requirement has led to non-bumiputras teaming up with bumiputra companies to obtain projects, in a practice known as "Ali Baba" or "rent-seeking". Ali, the bumiputra, is included solely to satisfy this requirement, and Baba (the non-bumiputra) pays Ali a certain sum in exchange.

Projects were/are earmarked for bumiputra contractors to enable them to gain expertise in various fields.

The manufacturing sector is exempted from the 30 per cent Bumiputera equity and restrictions in market entry have been removed for all sub-sectors.

Approved Permits (APs) for automobiles preferentially allow bumiputra to import vehicles. Automotive companies wishing to bring in cars need to have an AP to do so. APs were originally created to allow bumiputra participation in the automotive industry, since they were issued to companies with at least 70% bumiputra ownership.

MALAYSIAN GOVERNMENT AGENCIES FOR BUSINESS DEVELOPMENT

Malaysian Investment Development Authority (MIDA) www.mida.gov.my

The government's principal agency, under the Ministry of International Trade and Industry, for the promotion of the manufacturing and services sectors in Malaysia. MIDA assists companies which intend to invest in the manufacturing and services sectors, as well as facilitates the implementation of their projects. The wide range of services provided by MIDA include providing information on the opportunities for investments, as well as facilitating companies which are looking for joint venture partners.

To further enhance MIDA's role in assisting investors, senior representatives from key government agencies are stationed at MIDA's headquarters in Kuala Lumpur to advise investors on government policies and procedures. These representatives include officials from the Department of Labour, Immigration Department, Royal Malaysian Customs, Department of Environment, Tenaga Nasional Berhad and Telekom Malaysia Berhad.

Incentives provided: <http://www.mida.gov.my/home/invest-in-malaysia/posts/>

MIDA also evaluates the following applications for projects in the manufacturing and its related services sectors:

- Manufacturing licenses
- Tax incentives
- Expatriate posts
- Duty exemptions on raw materials and components
- Duty exemptions on machinery and equipment for agricultural sector and selected services sector

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(Eurooppalaiset yritykset)

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(Eurooppalaiset yritykset)

Arham Abdul Rahman, Executive Director , Foreign Investment Division arham@mida.gov.my
Tel. +603-2267 3524, PA Rohisani +603-2267 3455 rohisani@mida.gov.my

Datuk Phang Ah Tong, Deputy Chief Executive Officer Manufacturing & Services Development (I), Tel +603-2267 6602 atphang@mida.gov.my

Immigration department in MIDA: tel. +603-22673530/3518

MIDA Sentral, Level 19, No 5, Jalan Stesen Sentral 5, Kuala Lumpur Sentral, 50470 Kuala Lumpur

Malaysia Digital Economy Corporation Sdn. Bhd. (MDEC) is the holistic, government-owned agency launched in 1996 to pioneer the transformation of Malaysia's digital economy. MDEC was entrusted to oversee the development of the MSC Malaysia initiative, the platform to nurture the growth of local tech companies whilst attracting foreign direct investments (FDIs) and domestic direct investments (DDIs) from global multinational companies.

MDEC

2360 Persiaran APEC, 63000 Cyberjaya, Selangor Darul Ehsan
1-800-88-8338 (within Malaysia), +6 03 8315 3000 (International)

Contacts:

Mr Siva, Head of Business Development (Europe) sivavenayakam@mdec.com.my
Tel. +6019-3289446

Ms Wee Huay Neo, Director, eCommerce Enablement (has been to Finland)

weehn@mdec.com.my

Tel. +603-8315 3222 / +6019-389 3833 tollfree 1-800-88-8338

Ms Janice Lim, Industry needs – gaming (has been to Finland)

MSC Malaysia status is recognition by the Government of Malaysia through the Malaysia Digital Economy Corporation (MDEC), for ICT and ICT-facilitated businesses that develop or use multimedia technologies to produce and enhance their products and services.

It is also a mark of world-class service and achievement and your passport and gateway to a host of privileges granted by the Government of Malaysia to the business entities.

MSC Malaysia status is awarded to 3 types of business entities, each with a set of different application criteria and guidelines. The qualifying business entities are:-

1. Private limited companies (i.e. Sendirian Berhad)
2. Institutions of Higher Learning
3. Incubators

[MSC Malaysia status](#) is awarded to both local and foreign companies that develop or use multimedia technologies to produce or enhance their products and services, and for process development. How to become Malaysia Super Corridor (MSC) company and related incentives: <http://www.mdec.my/msc-malaysia>

To apply: <http://wizard.mscomalaysia.my/wizard/>

For other enquiries, contact:

MDEC Client Contact Center (CliC)

E-mail: clic@mdec.com.my

Toll free no.: 1-800-88-8338 (within Malaysia), Tel : +603 8315 3000 (outside Malaysia)

Immigration

Immigration Department of Malaysia (under Ministry of Home Affairs)

Mr Syamil Chelvam Shah Bin Abdullah, Assistant Director (*this contact is for special advise/problem only, not for regular application*) syamil@imi.gov.my/syamilshah@yahoo.com tel. 03-88801430/ 019-3478465

Expatriate Services Division, Level 3 No. 15, Persiaran Perdana, Presint 2
Federal Government Administrative Center, 62550 Putrajaya

Immigration department in MIDA: tel. +603-22673530/3518 (foreign investor contact point)

Royal Malaysia Police www.rmp.gov.my

Royal Malaysia Police Headquarter, Bukit Aman, 50560 Kuala Lumpur Phone: +603-20319999 Email: mcc@rmp.gov.my

Emergency: +603-20319999 | +603-22663333

STATE ECONOMIC CORRIDORS IN MALAYSIA

Between 2006 and 2010, the Federal Government of Malaysia announced a series of five economic corridors in a farsighted attempt to stimulate global and domestic investment in traditionally rural areas to create balanced development throughout the country. The State Economic Corridors can offer specific incentives if investment is established in a designated area.

Iskandar Malaysia in Southern Johor (IRDA) www.irda.com.my

Planning

- To integrate and recommend planning policies and strategies of the Federal Government, State Government of Johor and local authorities relevant to enhance Iskandar Malaysia's well being.
- To identify and develop strategies to enhance infrastructure, skills, science and technology research in the development of Iskandar Malaysia.

Promotion

- To undertake broad-based promotion of Iskandar Malaysia to the general public and potential investors; both local and overseas.
- To drive, coordinate and monitor development of economic sectors, required enablers and social infrastructure.

Facilitation

- To provide consultation and information on investing in Iskandar Malaysia.
- To act as the principal coordinating agent on behalf of relevant Government agencies in the relation to receiving, processing and expediting the requisite approvals for investors in Iskandar Malaysia.
- To assist existing investors in the resolution of issues affecting their business environment.

<http://www.iskandarinvestment.com/value-creation/cluster-development-strategy/healthcare/>

<http://www.iskandarinvestment.com/value-creation/cluster-development-strategy/education/>

<http://www.iskandarinvestment.com/value-creation/cluster-development-strategy/tourism/>

<http://www.iskandarinvestment.com/value-creation/cluster-development-strategy/creative/>

For Incentives, please contact enquiries@irda.com.my

Iskandar Regional Development Authority (IRDA)

#G-01, Block 8, Danga Bay, Jalan Skudai, 80200 Johor Bahru

MALAYSIA enquiries@irda.com.my, Phone: +607-233 3000 , +607- 233 3149

contact: Mohd Zaihan Johani, Vice President, Economics & Investment zaihan@irda.com.my, +607-233 3155/ +6019-770 8558

Myrna D. Miraj, Vice President, Economics & Investment myrna@irda.com.my +607-233 3109/ +6019-779 7787

IRDA Satellite Office, Iskandar Regional Development Authority (IRDA)
Level 12-1, Mercu UEM, Jalan Stesen Sentral 5, Kuala Lumpur Sentral,
50470 Kuala Lumpur MALAYSIA
Phone: +603-2260 6777

Contact : Low Mei Leong, senior Vice President, Tel. +603-2260 6683/+6019-757 5515,
meileong@irda.com.my

Medini Iskandar Malaysia <http://www.medini.com.my/>

Institutional investors that qualify to operate in Medini are entitled to an array of attractive incentives. The Medini incentive package is unique only to Medini, customised to entice investors with the fact that no other location in Malaysia has the privilege of this particular catalyst. The incentive also goes hand in hand in attracting multinational brands to create its presence in Medini and thus become an impetus to our development, creating a ripple effect that would eventually bring in population, create job opportunity and business opportunities alike.

Incentives: <http://www.medini.com.my/incentives/>

B-FF-02, Medini 6, Jalan Medini Sentral 5, Bandar Medini Iskandar Malaysia, 79250 Iskandar Putri, Johor
Tel+607-509 8500

Satellite office: Suite 1B-7-2, Level 7, Block 1B Plaza Sentral, Jalan Stesen Sentral 5, Kuala Lumpur Sentral, 50450 Kuala Lumpur Tel. +603-2742 7090

Contact:

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Dr Gerard Kho, Chief Marketing Officer, +607-509 8533/ +6019-669 9819, gerardkho@medini.com.my

Northern Corridor Economic Region (NCER) <http://www.koridorutara.com.my/>

The Northern Corridor Implementation Authority (NCIA) is the authority responsible for providing direction and for devising policies and strategies in relation to socio-economic development in the Northern Corridor Economic Region (Koridor Utara), which encompasses 21 districts in northern Peninsular Malaysia in the states of Kedah, Perak, Perlis and Penang.

Koridor Utara focuses on accelerating economic growth and elevating income levels in northern Peninsular Malaysia with the objective of becoming a world-class economic region by the year 2025. The northern states of Perlis, Kedah, Pulau Pinang and northern Perak (districts of Hulu Perak, Kerian, Kuala Kangsar and Larut Matang-Selama) form the region, covering an area of 17,816 sq km.

Koridor Utara leverages on the existing economic achievements of the region in electronics, tourism and agriculture, as well as its strategic location bordering Thailand and facing the Malacca Straits. Leveraging on the strengths of the region.

The creation of a broad range of engineering-based baseline skills has enabled the region to expand into new growth sectors such as LEDs, automotive, aerospace, machinery/automation, medical devices and biotechnology/ engineering-driven agriculture. This is supported by a business-friendly culture that has also evolved over the last 40 years, where businesses already have adapted the world class delivery standards to cater for the needs of multinational corporations.

Level 20 & 21, Menara KWSP, No. 38 Jalan Sultan Ahmad Shah, 10050 George Town, Pulau Pinang Telephone : + (604) 238 2888

Contact: Mr Jasper Loo, Investment Expert, jasperloo@ncer.com.my
Dato' Redza Rafiq, CEO; redza@ncer.com.my

East Coast Economic Region (ECER) www.ecerdc.com.my

The East Coast Economic Region Development Council (ECERDC) is a statutory body established to spearhead the socio-economic development of the East Coast Economic Region (ECER). ECERDC plays a lead role in setting directions, formulating policies and developing strategies for the socio-economic development of ECER by promoting and facilitating investments into the Region.

The ECER of Malaysia covers Kelantan, Terengganu, Pahang and the district of Mersing in Johor. It occupies an area of 66,000 sq km or 51% of the total area of Peninsular Malaysia.

Five key economic clusters, namely Manufacturing, Oil, Gas & Petrochemicals, Tourism, Agriculture and Human Capital Development will drive the development of ECER in line with the Government Transformation Programme (GTP) and Economic Transformation Programme (ETP).

<http://www.ecerdc.com.my/en/investment-opportunities/incentives/>

<http://www.ecerdc.com.my/procurement/tender-notice/?view-by-year=2016>

Kuala Lumpur Office (ECERDC)

Level 22, Menara 3 PETRONAS, Kuala Lumpur City Centre, 50088 Kuala Lumpur
phone +603 2035 0021 / 22 ; secretariat@ecerdc.com.my

Contacts:

Mrs. Ruzana Abdul Saman, CEO's office, ruzana@ecerdc.com.my

Siti Zaitun Yusof, Senior Executive, Investment Management Division sitizaitun@ecerdc.com.my

Sabah Development Corridor (SDC) <http://www.sedia.com.my/>

Sabah Economic Development and Investment Authority,

Contact: Ms Karen

Tel +6088 450650 or fax at +6088 450699, Lot 1, Wisma SEDIA, Off Jalan Pintas-Penampang

P.O.Box 17251, 88873 Kota Kinabalu, Sabah, MALAYSIA

Email : info@sedia.com.my

http://www.sedia.com.my/SDC_Incentives.html

OBJECTIVES OF SEDIA

The objectives of SEDIA are as follows:

- To promote and accelerate the development of the SDC into a leading economic region and a choice investment destination for investment, work and living; an
- To ensure that social development and sustainable development are kept as priorities whilst driving economic growth in the SDC

FUNCTIONS OF SEDIA

- To recommend to the Government of the Federal Government on all projects of potential growth and opportunities to be included in the SDC;
- To disburse funds received from the Government or the Federal Government for the SDC to the relevant implementing Government Entities;
- To coordinate the expeditious implementation of all projects in the SDC by performing the functions of a one-stop centre;
- To monitor and report to the Government and the Federal Government the status of all projects in the SDC;
- To promote and market the SDC as an attractive business and investment location;
- To recommend to the Government and the Federal Government incentives for the SDC;
- To recommend to the Government or the Federal Government on policy reforms and other initiatives for the SDC;
- To source funds for the SDC; and
- To do all things as are expedient, advantageous or necessary for, or incidental, supplemental or consequential to, the performance of the functions of the Authority and the better carrying out of the purposes of the SEDIA enactment.

Tenders: http://www.sedia.com.my/sdc_project_tender.html

Department of Industrial development and Research, Sabah www.didr.sabah.gov.my

- Meets with potential investors;
- Organizes and coordinates State's official trade and investment mission overseas;
- Publishes investment guidebooks ;
- Organizes domestic and international seminar/business conferences ;
- Organizes trade exhibitions;
- Organizes and coordinates trade and investment mission to Sabah.
- Secretariat to the State Industrial Coordination Committee (ICC) and District Industry Implementation Unit (DIIU);
- Evaluate & proces application for State Government Approval (SGA) and Federal Manufacturing License (FML) for manufacturing projects;

- Monitors development & implementation of approved manufacturing projects;
- Coordinate with relevant government agencies to solve implementations and operational problems faced by manufacturers;
- Coordinate factory visit;
- Provide data for approved manufacturing projects;
- Prepare report on the performance of approved manufacturing projects; and
- Assist companies in the implementation and operation of new approved manufacturing project.

Contact:

Mr. Patrick Tan Su Teck – Director, +6088-214866 patrick.tan@sabah.gov.my

Tommie Philip, Principal Assistant Director, Industry Services Division, Tel: +6088-225443, Tommie.philip@sabah.gov.my

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7th & 8th Floor, Block C, Wisma Tun Fuad Stephens, 88300 Kota Kinabalu, Sabah, Malaysia
Tel: +6-088-214866, 215035, Fax: 6-088-257814, 216698
E-mail: didr@sabah.gov.my

Sarawak Corridor of Renewable Energy (SCORE) <http://www.sarawakscore.com.my>

The Regional Corridor Development Authority (RECODA) is the agency tasked with overseeing and managing SCORE. Tel: +6082444851 | +6082444852

Contact: Mr Dawend , Head of Projects 09-8755870, dawendj@gmail.com

Priority Sectors:

Aluminium, Glass Industries, Steel, Oil-Based Industries, Palm Oil, Fishing & Aquaculture, Livestock, Timber-Based Industries, Marine, Tourism

The Chairman of the RECODA board is the Chief Minister of Sarawak and RECODA has board representation from all of the relevant federal and state agencies to ensure swift decision making and traditional government procedural delays are avoided.

RECODA is the first point of contact for your enquiries. Contact us if you need information, support and guidance on:

- Opportunities in Sarawak, including information related to preferred industries and pioneer status
- Background information on economic factors, land availability, the cost of doing business, incentives, taxation, investment requirements and regulations, manpower guidance, skills availability and matching, and immigration
- Setting up a manufacturing or other business or establishing operations in SCORE
- How to do business in Malaysia and Sarawak and guidance on Malaysia and Sarawak cultural customs and practices

- One to one assistance with the early stages of the investment decision-making process
- Navigating the different locations and identifying the best location for your business
- Market and competitor intelligence
- Matching service for local service providers.

RECODA will also assist with activities such as:

- The organisation of visits to SCORE and meeting schedules with introductions to industry experts, potential partners, relevant Federal and State authorities, professional service providers and other suitable entities
- Real estate acquisition
- Individual investments
- Potential mergers and acquisitions.

RECODA's services are independent, professional and free of charge. Please contact the team at RECODA and fast track your investment by completing our enquiry form.

SCORE has an abundance of natural resources, including clean and safe renewable resources, such as hydropower, that offers commercial users clean energy at competitive rates.

In view of this, the 2008 – 2030 development plan for SCORE focuses on developing the energy sector and targets 10 high impact priority industries that will complement the development plan and also provide downstream opportunities for SMEs.

This is in line with the State's ninth Malaysia plan to capitalize on the State's energy resources. The availability of inexpensive energy gives SCORE a significant advantage when competing to attract energy intensive industries and this has already resulted in a number of early successes.

As more energy intensive industries establish themselves in SCORE, they will form the bedrock of the SCORE strategy, giving a robust boost to the development of the growth nodes which in turn will require training centres and technical colleges to train the population and create a core of skilled workers thereby raising the living standards of the population.

The State Government of Sarawak offers attractive incentives such as competitive land prices, electricity tariffs and water rates.

For more information on incentives please refer to the following documents:

<http://www.recoda.com.my/invest-in-score/why-score/incentives/>

When tenders related to SCORE are announced, information and a link to the relevant agency will appear here. Many of the tenders are issued through the following State Government agencies:

JKR (Public Works Department, Sarawak)
Sarawak Timber Industry Development Corporation
Bintulu Development Authority

Labuan IBFC boasts a wide range of business and investment structures facilitating cross-border transactions, business dealings and wealth management needs. These unique qualities offer sound options for regional businesses going global or global businesses looking at penetrating Asia's burgeoning markets. Its business-friendly environment, anchored by a simple and attractive tax system, is well-supported by a robust, modern and internationally-recognised legal framework enforced by its regulator, [Labuan Financial Services Authority](#) (Labuan FSA).

Labuan business activities is defined as a Labuan trading or non-trading activity carried out with non-residents or residents in non-ringgit, where permitted. Labuan trading activity includes banking, insurance, trading, management, licensing, shipping operations or any other activity which is not a Labuan non-trading activity.

Labuan non-trading activity means an activity relating to the holding of investments in securities, stocks, shares, loans, deposits or any other properties by a Labuan entity on its own behalf.

The rate of tax imposed is 0%-3% of audited net profits or fixed tax of RM20, 000 as elected by a Labuan trading company.

Incorporation of a Labuan company in Labuan IBFC must be done through a Labuan trust company. The application should be submitted together with the Memorandum and Articles of Association, consent letter to act as director, statutory declaration of compliance as well as payment of registration fees based on paid-up capital.

Contact:

Farah Jaafar-Crossby, Director, Market Intelligence & Strategic Communications
Tel. +603-2773 8978 / +6012-326 1216 farah@libfc.com

Suite 3A-2, Level 2 Block 3A, Plaza Sentral, Jalan Stesen Sentral, KL Sentral, 50470 Kuala Lumpur

Set up as a government entity under the purview of the Ministry of International Trade and Industry (MITI), the Ministry of Federal Territories and PEMANDU (the Performance Management and Delivery Unit under the Prime Minister's Department), InvestKL forms a one-stop centre for multinational firms to set up their business in Greater KL.

It has been mandated to attract large global multinationals such as Fortune 500 and Forbes 2000 companies to establish their regional business, innovation and talent hubs in Greater KL, providing a gateway for companies to grow their business in Asia.

In Malaysia, these MNCs must fulfil the following criteria:

- Local incorporation under the Companies Act 1965
- A sizeable network of companies outside Malaysia which includes the parent company or its head office and related companies
- Serve at least five related companies outside Malaysia

- Substantial employment of highly qualified professionals, technical and supporting personnel

Our team of specialists are here to guide businesses in establishing their presence here, ensuring a facilitative and expedited process. We are pleased to aid investors through the investment process.

Services provided including:

- Collaborating in the formation of an effective business strategy for GKL/KV, Malaysia and Asia
- Formulating the most competitive fiscal package
- Introducing investors to the various specialised business hubs in GKL/KV
- Providing post investment services
- Proposing talent management programmes
- Recommending the best investment location
- Helping make investors feel "at home" in GKL/KV with familiarisation programmes
- Ensuring seamless transitions from investors' current locations

http://www.investkl.com/Invest_In_KL-@-The_Optimal_Principal_Hub_for_Multinational_Companies_in_Asia.aspx

Contacts:

Datuk Zainal Amanshah, CEO, zainal@investkl.gov.my, tel +603-2260 2270, +6013-380 0900

Pauline Goh, Director, Investor Relations, Pauline.goh@investkl.gov.my tel +603-2260 2270, +6019-212 1554

Muhammad Azmi Zulkifli, Director, Investor Relations – Europe azmi.zulkifli@investkl.gov.my tel +603-2260 2270

Invest KL Corporation, 16th Floor, Menara SSM@Sentral, No. 7, Jalan Stesen Sentral 5, Kuala Lumpur Sentral, 50623 Kuala Lumpur, Malaysia.

INVEST SELANGOR www.investselangor.my

Invest Selangor Berhad is a one-stop agency that provides information, advisory services, as well as start-up or expansion assistance to potential and existing investors. Since our inception, we have attracted more than 4,600 manufacturing projects in Selangor. It has been indirectly responsible for the creation of more than 360,800 jobs and attracting more than RM130.7 billion worth of investments to the state. Invest Selangor will continually strive to create a conducive investment-friendly environment through the creation of new networks, services and competitive incentives provided by the Malaysian Investment Development Authority

Contact: Sven Schneider, Investment Analyst, sven@investselangor.my tel. +603-5510 2005,+6016-6657753

Azrul Shah Mohamad, Manager Corporate Communications, azrul@investselangor.my, tel +603-5510 2005, +6017-933 7714

Invest Selangor Berhad, No F1-2-g, Jalan Multimedia 7/AG, City Park, i-City, 40000 Shah Alam, Selangor

INVEST PENANG www.investpenang.gov.my

Established on the 5th of November 2004, investPenang is a non-profit entity of the Penang State Government with the primary purpose of promoting investments within Penang. As the principal investment promotion agency of the State, its objectives are to sustain and rejuvenate Penang's economy by enhancing and continuously injecting business activities in the State through the promotion of foreign and local investments including the spawning of viable new growth centres.

Invest-in-Penang Berhad is a one stop agency which provides comprehensive information on Penang's investment opportunities and facilitates the running of a business at every stage including the setting up of a new investment.

Through a consultative process, backed with vast experience and capabilities and at absolutely no charge, Invest-in-Penang with unparalleled dedication will:

- advise you on the best location for your business
- work with the Federal agencies for your investment incentives
- guide you to professional partners, suppliers and vendors
- link you to business partners
- organize business networking platforms to enhance your businesses

Contacts:

Dato' Lee Kah Choon, Director, Special Advisor to Chief Minister of Penang,
kahchoon@investpenang.gov.my

Loo Lee Lian, General manager, looll@investpenang.gov.my

List of service providers in Penang: <http://www.investpenang.gov.my/resources-service-provider.php>

1, Jalan Sultan Azlan Shah, Penang Skills Development Centre Building, Bayan Lepas, 11900 Penang

Tel: +604-646 8833 Fax: +604-646 8811, Email: enquiry@investpenang.gov.my

Greentech Corporation www.greentechmalaysia.my

The Greentech Corporation is an agency under the Ministry of Energy, Water and Green technology.

In recognising Green Technology as a driver for the nation's economic growth the Government has provided the investment tax allowance for the purchase of green technology equipment and income tax exemption for green technology services companies to further spur the adoption and awareness of green technology in the various sectors of the economy.

<http://www.greentechmalaysia.my/services/incentives>

Green Technology Financing Scheme <http://www.greentechmalaysia.my/services/gtfs>

Contact: Farah Nijida Abdul Jalil, executive Corporate Communications +6017-286 1160
farah.nijida@greentechmalaysia.my

Ir. Ahmad Hadri Haris, CEO, hadri@greentechmalaysia.my , Tel. +6019-602 6023

“Father of the feed-in-tariff in Malaysia”

Malaysian Green Technology Corporation

No.2, Jalan 9/10, Persiaran Usahawan, Seksyen 9, 43650 Bandar Baru Bangi, Selangor Darul Ehsan

Tel: +603-8921 0800 , Fax: +603-8921 0801 / 0802, Email : info@greentechmalaysia.my

Malaysian Palm Oil Board (MPOB) under the Ministry of Plantation Industries and Commodities
www.mpob.gov.my

MPOB is the premier government agency entrusted to serve the country’s oil palm industry. Its main role is to promote and develop national objectives, policies and priorities for the wellbeing of the Malaysian oil palm industry.

- Implement policies and development programmes to ensure the viability of the oil palm industry of Malaysia.
- Conduct and promote research and development activities relating to the oil palm industry.
- Regulate, register, co-ordinate and promote all activities relating to the oil palm industry.
- Develop, promote and commercialise research findings as well as provide technical, advisory and consultancy services to the oil palm industry.
- Develop and maintain markets for oil palm products as well as promote efficient marketing.
- Liaise and co-ordinate with other organisations inside or outside Malaysia to further enhance the oil palm industry of Malaysia.
- Plan and implement training programmes and human resource development in line with the needs of the oil palm industry.
- Be the resource and information centre of the oil palm industry including the publication and dissemination of information on oil palm as well as other oils and fats.

Licensing and Enforcement Division, Wisma Sawit, Lot 6, SS6, Jalan Perbandaran, 47301 Kelana Jaya, Selangor, Tel: +603-7802 2800, Fax: +603-7803 3533, E-mail: jalil@mpob.gov.my

Product Development and Advisory Services Division

Contact: Dr Kalanithi Nesaretnam, director, 6, Persiaran Institusi, Bandar Baru Bagni, 43000 Kajang, Selangor, Tel.03-89259952/87694589/89221742, sarnesar@mpob.gov.my

MPOC knows where Malaysian companies export the palm oil, who is manufacturing, also does business matching. They have analysis of the different oil and fats markets around the world.

Objectives:

- To enhance trade opportunities in the market place by identifying and meeting the latest opportunities in the market.
- encourage product diversification by using Malaysian palm oil as the key ingredient, thus gaining a prominent role in new and reformulated products.
- To improve understanding of palm oil, enhancing its application and elucidating its numerous strengths and benefits.
- To uphold the good name of Malaysian palm oil by closing the gap between the issues of perception, allegations and the realities of palm oil.
- To safeguard Malaysian palm oil as the most dominant vegetable oil in terms of market coverage, nutritional benefits, environmental sustainability and commercial success.

Contact: Mr Faudzy Asrafudeen Sayed Mohamed , Director, Marketing and Market Development
Email : faudzy@mpoc.org.my

Secretary, Nuraini Farah, Email : farah@mpoc.org.my, Tel : +603 - 78064097

2nd. Floor, Wisma Sawit, Lot 6, SS6, Jalan Perbandaran, 47301 Kelana Jaya,
Selangor Darul Ehsan, Tel : +603 - 7806 4097, Fax : +603 - 7806 2272

Palm Oil Industrial Cluster (POIC) www.poic.com.my

The Sabah State Government set up POIC Lahad Datu in 2005 to spearhead the development of palm oil downstream processing to add value to its 1.5 million hectares of oil palm plantations, to create jobs and business opportunities. Apart from palm oil/oil palm, POIC Lahad Datu is also poised to attract investments in port & logistics, biomass, bio refineries, oil & gas and related small and medium enterprises for the Halal Park@POIC.

Aside from investments directly linked to palm oil, POIC Lahad Datu also offers business opportunities in a wide range of supporting industries needed for a sector which contributes RM4 billion in state revenue per annum and employs 130,000.

Investment opportunities: Palm Oil downstream, Biomass, Port Logistics, Oil& Gas Cluster.

POIC Sabah Sdn Bhd , 16th & 17th Floor, Wisma Perindustrian, Jalan Istiadat, Likas Bay, Likas
88400 Kota Kinabalu, Sabah, Malaysia

Tel: +6088 - 272 261

Contacts:

Datuk Dr. Pang Teck Wai, CEO, ptw@poic.com.my ext.203

Lynette Hoo, Deputy CEO, lynette@poic.com.my ext. 218

Penelope Abu Hasin, Manager, Resource center, Penelope@poic.com.my ext. 210

Malaysia Biomass Industries Condeferation www.biomass.org.my

The Malaysia Biomass Industries Confederation (MBIC) is formed by the Honouree members of the EU-Malaysia Biomass Entrepreneurs Nurturing Programme (EUM-BENP), a flagship project of the EU-Malaysia Biomass Sustainable Production Initiative (Biomass-SP), a development cooperation project between the European Union (EU) and Malaysian Government.

MBIC is a non-profit organisation served to develop the biomass industries in Malaysia through strategic partnership with biomass SMEs and major feedstock owners as well as research institutes and international bodies.

Contact: Dato' Leong kin Mun, President lkmun@biomass-sp.net, Tel. +603-8884 8922

Dato' Mizan Yahya, Vice President, mizan@wmsb.com.my

Malaysian Bioeconomy Development Corporation Sdn bhd (under MOSTI) www.biotechcorp.com.my

BiotechCorp is responsible for executing the objectives of the National Biotechnology Policy (NBP) and acts to identify value propositions in both R&D and commerce and to support these ventures via financial assistance and developmental services.

BiotechCorp's key mandates are as follows:

- Act as the central point in providing support, facilitation and advisory
- Nurture and accelerate growth of Malaysian bio-based companies
- Actively promote foreign direct investments in bio-based industry
- Create conducive environment for bio-based industry

BiotechCorp awards Bionexus status. BioNexus is a special status awarded to qualified international and Malaysian biotechnology companies. The status bestows fiscal incentives, grants and other guarantees to assist growth. This status is awarded to qualified companies undertaking value-added biotechnology and/or life sciences activities. Apart from the overall benefits and support, BioNexus companies are assured a list of privileges as stipulated in the BioNexus Bill of Guarantees.

To apply: <http://www.biotechcorp.com.my/bionexus-development/bionexus-status/how-to-apply/>

Contact: Christabel Loni Jiram, Manager, Bionexus Partners and Bioservices (renting of labs) Tel. +603-2116 5588/5586/+6019-663 0107, bnp@biotechcorp.com.my

Dr. Harcharan Singh, Senior Vice President, Technology Management & Innovation +603-2116 5588, harcharan.singh@biotechcorp.com.my

Level 16, Menra Atlan 161B, Jalan Ampang, 50450 Kuala Lumpur.

Malaysian Anti-Corruption Commission (MACC) www.sprm.gov.my

To report corruption

Inspection and Consultancy Division, level 8, Menara Prisma, Precist 3, 62675 Putrajaya

Contact: Halimah binti Md Shariff, Senior Superintendent halimah@sprm.gov.my

Tel +603-88900600, HP +6019-2217176

Technology Park Malaysia (TPM) www.tpm.com.my

Provider of advanced infrastructure with the provision of expert and specialist support services that are designed to catalyse the development of knowledge based economy.

Its mission is

- To facilitate and nurture knowledge based enterprises by providing expertise, facilities, equipment and support services.
- To facilitate research & development, innovation and commercialisation activities by providing advanced infrastructure, equipment and facilities.
- To promote and stimulate an intellectual, creative and innovative community for the development of knowledge based economy by creating a conducive Technology Park environment.
- To facilitate government and private sector smart partnership in technology development and commercialisation of research results.
- To provide a platform for the establishment of strategic business and technology linkages between research institutions, academia, financial community and industry, local and global.

Business activities:

- Rental of incubator premises for scientists, researchers, technopreneurs and SMEs and lease of land parcels for technology knowledge-based companies.
- Technology and business incubation programs by offering business mentoring and coaching services, business, marketing & financial consultancy services, technology & business forums, workshops and business matchings to researchers, scientists, technopreneurs and SMEs.
- Technology commercialisation by offering advisory and consultancy services in technology transfer facilitation, project management, strategic management advice, market research and opportunity analysis and professional development programs.
- Product development, contract research, laboratory services, contract manufacturing & commercialisation of neutraceutical and biopharmaceutical products through TPM Biotech Sdn Bhd.
- Engineering design and solution, CNC machining, rapid prototyping and contract manufacturing services for the SMEs through TPM Engineering Sdn Bhd.
- Provision of broadband services, data centre, project management & consultancy services for ICT entrepreneurs through TPM IT Sdn Bhd.
- Provide tertiary education and specialised skilled training programs through TPM College Sdn Bhd to supplement and complement the national requirement for human capital development

Technology Park Malaysia, Level 5, Enterprise 4,57000 Bukit Jalil, Kuala Lumpur

+60 3 8998 2020 ,info@tpm.com.my

Contact: Mr Zulkifli, GM Business Development, zul_sitri@tpm.com.my, PA Norasyikin, norasyikin@tpm.com.my

Cybersecurity Malaysia www.cybersecurity.my

CyberSecurity Malaysia is the national cyber security specialist agency under the Ministry of Science, Technology and Innovation (MOSTI). CyberSecurity Malaysia provides specialised cyber security services, as follows:

- Cyber Security Emergency Services
- Security Quality Management Services
- InfoSecurity Professional Development and Outreach
- Cyber Security Strategic Engagement and Research

Contact: Dr. Amirudin Bin Abdul Wahab, CEO, amirudin@cybersecurity.my +603-8992 6999

Anwer Yusoff, head of Industry & Business development anwer@cybersecurity.my +603-8946 9476

Halal Development Corporation (HDC) www.hdcglobal.com

Halal Industry Development Corporation coordinates the overall development of the Halal industry in Malaysia. Focusing on development of Halal standards, audit and certification, plus capacity building for Halal products and services, HDC promotes participation and facilitates growth of Malaysian companies in the global Halal market. Intent on building a global Halal community, HDC brings the Malaysian Halal industry in unison toward a common goal. By nurturing growth and participation of local businesses into the global Halal market, HDC sets the bar for Halal best practices in Malaysia to enrich the development of Halal standards globally.

Contact : Jamie Haniff Ramlee, General Manager Jamie.ramlee@hdcglobal.com

5.02, Level 5,KPMG Tower, First Avenue,Persiaran Bandar Utama,47800 Petaling Jaya,Selangor Darul Ehsan,Malaysia.

Tel : +603 - 7965 5555 / +6019-320 1522

Global Halal Support Center (GHSC) www.ghsc.com.my

Application processes and advisory

G.02, 1 First Avenue, Persiaran Bandar Utama, Bandar Utama,47800, Petaling Jaya,Selangor

Tel : +603-7965 5444 | 1800 - 880 - 555

walk-in

Talentcorp Malaysia www.talentcorp.com.my

TalentCorp collaborates with the Immigration Department of Malaysia on the Expatriate Services Division, a one-stop facility aiming to streamline and enhance immigration service delivery for expatriate talent. We facilitate top expatriate talents in Malaysia to work and live here on a longer-term basis through the Residence Pass-Talent (after tax contribution of 3- years)so that they can continue to contribute their expertise, particularly in areas of critical skill gaps that cannot be fully addressed by Malaysian talent.

Contact: Farah Delah Suhaimi, manager, Foreign Talent Facilitation, farah.delah@talentcorp.com.my
Tel. +603-8892 3811 / +6019-261 7121

HEALTHCARE ADVISORY SERVICES

Medspark Health Services www.medspark.com.my

Facilities, Operations or Service Management, delivering Healthcare Consultancy to Clients in both the Public and Private sectors. Concept and study on retirement/elderly care.

Contact: Dr Robin Sambhi, +6012-330 0258 / sambhi@medspark.com.my, robinsambhi@hotmail.com

No.35 Jalan Langgak Golf, 55000 Kuala Lumpur, Malaysia

Tel/Fax : + 6 03 2161 1667

(Robin Sambhi's father was involved in a Finpro EU project on Prevention of Non-communicable diseases and visited Finland in 2005 that occasion)

Reference on website

SQL Associates Sdn Bhd www.sql-associates.com

Geriatric Market research, partner search, pre-entry market assessment, trend analysis, in-market assistance, founded in 2011. Able to link with hospitals, investors, developers.

Contact: Mr Sim Quee Lai, Chief Executive, Tel +6013-367 3333, sql@sql-associates.com

References:

Invest Northern Ireland, Michael Garvey , Director Asia Pacific Region, International Business
Michael.garvey@investni.com +6012-346 0761

Mr Nasser El-Mamoune , French Trade Commissioner, Business France
Nasser.elmamoune@businessfrance.fr +603-20535622

Minna Saneri, MS Advisory Network, minna.saneri@msadvisorynetwork.com +6017-2007951.

AUSTRADE, NZ Trade Commission

Aged Care Group www.agedcare.com.my

Aged Care Group is an organisation engaged in the business of elevating and providing aged care services in Malaysia. While caring for the aged is a key concern, Aged Care Group also advocates a healthy, happy and dignified lifestyle for senior citizens through its information portal, research and strategic partnerships with the government, organisations and corporations. Aged Care Group seeks to be the frontrunner in all things related to the aged, building on the years of knowledge and experience of its shareholders and management team.

Services: project management, training and retirement resort design. The retirement and care resort will be a community initiative that promotes ageing in place and needs-based care, in Bukit Tinggi, near Kuala Lumpur.

Build and assist in designing townships by integrating healthcare and aged care to achieve specific design standards that make the homes adaptable, accessible and safe to live in, as well as aged-friendly.

The website has informative videos about the market.

Contact: Ms Carol Yip, CEO, Aged Group of Companies carol@agedcare.com.my/
info@agedcare.com.my

Tel: +603-2142-1666/ +6012-208 5090

Wisma Mirama, Jalan Wisma Putra, 50460 Kuala Lumpur

Nordic House www.nordichouse.org.my

Business centre, serviced rental offices, startup incubator, business accelerator & ICT, new media, emerging technology hub for Nordic companies and SME's in Malaysia and ASEAN

Unit 18-3A Binjai 8, No. 2 Lorong Binjai, 50450 Kuala Lumpur

Telephone: +60 17 667 3304 (Malaysia), +358 44 5566 231 (Finland)

Contact: Linda Niemi, Founder & Director, lindaniemi@me.com

Prince Court Medical Centre www.princecourt.com

Lifestyle Modification Centre

2C, Level 2,39, Jalan Kia Peng, 50450 Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur, Malaysia

Procurement department: Ms Yang Cik, Head of Procurement
tel+603-21600637 / yangcik.ali@princecourt.com

[Dr. Rameezan Begam Abd Rahim](#), Rehabilitation physician

KPJ Tawakkal Specialist Hospital www.kpjtawakkal.com

Ortopedic Centre of Excellence

NO 1, JALAN PAHANG BARAT,
53000 KUALA LUMPUR.

Tel: +603 - 4026 7777 , Physiotherapy,Ext: 4019 / 4020

Purchasing,Ext: 4021 / 4022

Email: tawakkal@kpjtawakkal.com

Gleneagles Hospital (under Parkway Pantai Group)

Rehab Center 4th Floor, Gleneagles Kuala Lumpur, (A branch of Pantai Medical Centre Sdn Bhd Block A & Block B, 286 & 288, Jalan Ampang, 50450 Kuala Lumpur, Malaysia)

Telephone: +603-4141 3000

Group purchasing : Melissa Yap, Assistant Manager Procurement, melissa.yap@parkwaypantai.com

PA Mazlyni Hamdan tel 03-41413160.

Datin Paduka Dr. Tunku Nor Taayah, Rehabilitation Medicine Physician

Tel. +603-4141 3133

Kuala Lumpur Sports Medicine Centre www.klsmc.com

Physiotherapy department

Wisma Perintis, 47, Jalan Dungun, Bukit Damansara, Kuala Lumpur

Tel. +603-2096 1033

Contact Ms Jenny, Manager, Physiotherapy department, enquiry@klsmc.com

UM Specialist Centre www.umsc.my

- UMSC's Wellness, Primary Care & Internal Medicine Cluster includes: Elderly & Aged Care
- Rehabilitative Medicine
- Integrated Rehabilitation Centre
- Cytotoxic Reconstitution Centre

Associate Professor Dr Lydia Abdul Latif, Rehabilitation Physician

Level 9 & 10, Menara Timur, Pusat Perubatan Universiti Malaya (PPUM), 59100 Kuala Lumpur.
+603-78414188/4000

Ramsay Sime Darby Health Care www.simedarbyhealthcare.com

Ramsay Sime Darby Health Care

Lot 2, Jalan Lapangan Terbang,
Seksyen U2, 40150 Shah Alam, Selangor Darul Ehsan, Malaysia

Also management and consultancy services: <http://www.simedarbyhealthcare.com/our-businesses/management-and-consultancy-services> eg. Procurement of equipment to upgrade services for all hospitals under the group.

Phone: +603-5639 1212, healthcare@ramsaysimedarbyhealth.com

Contact: Datin Dr. Tunku Nor Taayah Tunku Zubir, Rehabilitation Physician

Procurement: +603-56391813

Puvan A.Nadar, Administrator, Support Services, Direct Line: +603-5639 1999 (SJMC)

Email: puvanenthiran@ramsaysimedarbyhealth.com www.ramsaysimedarby.asia

Vamed www.vamed.com

Vamed is a global hospital and healthcare integrator involved in planning, construction, and operation of healthcare facilities.

Contact: Miltiadis Denediotis, Manager, Engineering, VAMED Southeast Asia

Suites 10.4 & 10.5, 10th Floor, Menara Tan & Tan No. 207 Jalan Tun Razak
50400 Kuala Lumpur, Email: miltos.denediotis@vamed.com

Phone+60-3-2162 24 88 Fax+60-3-2161 42 90

The Green Leaf – Gracious Homes

The Green Leaf retirement resort is part of the rapidly growing Sepang Gold Coast development. As a state government joint-venture project, the Sepang coastline is being developed into a premier tourist destination featuring the internationally awarded Golden Palm Tree Resort. The Green Leaf was developed by a group of retired professionals and managers who shared a common desire to retire in a lifestyle resort, activity-based environment - yet remain empowered to age with grace and dignity within a supportive community with medical and assisted living services.

A-1-2, Block A, Jaya One, Jalan University
46200 Petaling Jaya Selangor, Malaysia

Contact: Raphael Yap, Managing Director, the Green Leaf Retirement Resort Community
Raphael.yap@gracioushomes.com.my

T +603 7958 8328

E info@gracioushomes.com.my

START-UP SCENE

TeAM (The Technopreneurs Association of Malaysia) www.team.net.my

TeAM has been formed by a group of Malaysian Technopreneurs to further the interests of Technopreneurs and to assist in the development of the technology based industry in Malaysia. Membership to TeAM is open to all individuals related to technology industry in Malaysia. Membership to TeAM is divided into 3 types namely, Member, Honorary Member and Student Member. Since its founding, TeAM's efforts in accelerating the adoption, growth and development of the ICT industry in Malaysia has resulted in a number of successful key initiatives such as the Cradle Investment Programme (CIP), Excite the Entrepreneur Programme, TeAM Clinic, Malaysian ICT Trade Directory (with Matrade), MSC Global Technopreneur Forum 2004 (with MDeC formerly known as MDC) among others

www.team.net.my

MaGIC (Malaysian Global Innovation & Creativity Centre <http://mymagic.my/en/>

MaGIC was launched on the 27th of April 2014 by President Barack Obama and Prime Minister YAB Dato' Sri Mohd Najib Tun Abdul Razak. Since the birth of MaGIC, we have seen a significant number of entrepreneurs benefiting from the programs and initiatives offered in MaGIC. MaGIC currently runs the following programs: MaGIC Academy Symposium, Ideation Lab, Magic Academy, MaGIC Acceleration Program, e@Stanford Program and Stanford Go2Market.

Contact: Ms Hazel Hassan, VP, hazel.hassan@mymagic.my (familiar with Finland)

CEO Ashran Dato' Ghazi, ashran@mymagic.my

Startup Malaysia.org www.startupmalaysia.org

StartupMalaysia.org is a team of passionate people who help entrepreneurs succeed. Throughout various programs and projects we strive to airlift the Malaysian startup ecosystem by catalysing and inspiring first time entrepreneurs to build ventures; accelerating and growing them to successful business by providing mentorship and access to global network

Contact: CEO Dash Dhakshinamoorthy, dash@startupmalaysia.org

CRADLE Fund <http://www.cradle.com.my/>

Cradle Fund Sdn Bhd (Cradle), an agency under the Ministry of Finance Malaysia, is a non-profit organisation that manages the Cradle Investment Programme that funds startups. Cradle aims to be the leading pre-seed, seed and start-up stage funding agency in Malaysia, that provides effective grant, equity, commercialization support, coaching and industry value-add to accelerate the growth of start-up companies.

Contact: enquiries@cradle.com.my;

Tech Events For Penang <http://te4p.com/>

TE4P is a community and ecosystem builder based at Penang focusing on the building tech startup ecosystem and empowering entrepreneurs. Started as a movement earlier in 2011, we host and organize as many events as possible that related to tech startup. Most of the events are non-profit and community driven.

Contact: tech@te4p.com

CORPORATE SERVICES

Reddal www.reddal.com

Reddal is a global professional services firm offering business development as a service. Reddal expertise covers CEO agenda, strategy, sales growth, M&A divestments, Digitization, New business building, Transformation and turnaround, financial performance, productivity improvement and program management. The company has offices in Helsinki, Seoul, Dubai and Kuala Lumpur. Reddal was founded in 2010 in Helsinki.

Contacts: Charis Wong (KL Office), charis.wong@reddal.com

Nordic House Sdn Bhd www.nordichouse.com.my

Business centre, serviced rental offices, startup incubator, business accelerator & ICT, new media, emerging technology hub for Nordic companies and SME's in Malaysia and ASEAN

Unit 18-3A Binjai 8, No. 2 Lorong Binjai, 50450 Kuala Lumpur

Telephone: +60 17 667 3304 (Malaysia), +358 44 5566 231 (Finland)

Contact: Linda Niemi, Founder & Director, lindaniemi@me.com

Orissa International www.orissa-international.com; www.growyourbusiness.org

1) Understand where the business or investment opportunities lie within the key ASEAN markets of Singapore, Malaysia, Thailand, Indonesia, Vietnam and the Philippines 2) Identify appropriate distributors or customers that match their business requirements, 3) Make the introductions to these key local customers and partners through our qualified business matching services

Orissa International's expertise in South East Asia has grown to the point that numerous government export agencies from North America, Europe and Asia have engaged Orissa International to assist companies from their regions with their market entry into South East Asia.

Orissa International is headquartered in Singapore, with satellite offices in Malaysia, Indonesia, Thailand, Vietnam and the Philippines.

Contact: Mr. Sugu (KL office), sugu@orissa-international.com; Tel +60 3 2181 4936

Neuvos ARP www.neuvos.net

Provides Asian based remote workforce services to European companies.

Neuvos ARP's solution is cost effective and low risk way for a company to expand its operations to Asian markets.

Contact: Tel. +60194437575, +358442755277, jr@neuvos.net

Luther Corporate services www.luther-services.com

Company set up, company secretarial services, accounting and financial reporting, HR & Payroll. They also have Legal arm. Many offices in Asia.

Luther Corporate Services Sdn Bhd | Unit 17-2, Level 17 | Wisma UOA II | No. 21 Jalan Pinang 50450

Contacts: Delphine Daversin, delphine.daversin@luther-services.com, Philipp Kersting, philipp.kersting@luther-services.com

Kuala Lumpur | Malaysia | Phone +60 (0)3-2166 0085 | Fax +60 (0)3-2166 0087

Partners Corporate Services www.partners-corp.com

Advisory services to foreign investors on the regulatory aspects of investing and transacting business in Malaysia. Compliancy, regulatory approvals, fiscal and non-fiscal incentives, permits, licenses, laws. 15 years of experience.

Contact: May Lam, Managing Director may@partners-corp.com tel.+603-6205 4430

B4-3A-6 Solaris Dutamas, No1 Jalan Dutamas 1, 50480 Kuala Lumpur

References: (unable to provide but works closely with BMCC and MICCI)

British Malaysian Chamber of Commerce, tel +603-2163 1784 (May Lam Board member)

Malaysian International Chamber of Commerce, tel. +603-62017708 (May Lam member of International Trade and FDI subcommittees)

Many representatives testimonials of MNCs and others as well listed on LinkedIn.

MFQ Asia www.mfqasia.com

Business consulting, partner search, due diligence, training, process consulting, quality management.

23 years of experience.

Contact: Dorai Sinna, Executive Director, Tel: [+6019 512 8888](tel:+60195128888) /+6012 3343 537 , Email: doraisinna@mfqasia.com (also President of the Malaysian-Polish Business Council and the Malaysian Project Management Association).

General email: info@mfqasia.com, tel. +603 - 8941 2001

B-08-02, Perdana Selatan, Serdang Perdana, 43300 Seri Kembangan, Selangor, MALAYSIA

References:

Name: Suzhou Randa Information Technology Co., Ltd.

Address: No.1 Jianxiong Road, Science and Education Park, Suzhou City, Jiangsu Province

Phone: +86-18915891668, Email: maogz@randagroup.net

Name: Temi Group SA (Pty) Ltd.

Address: N1 CUYLER ROAD SHEFFIELD BEACH KWAZULU NATAL 4420, South Africa

Phone: +27 832790850, Email: johan@sangoma.biz, johan@temigroup.com

Sovo Asia <http://www.sovoasia.com>

Property Search, Design & Build –financed, Project consultancy and management, Office management and maintenance, Asset makeover, Office suite, Virtual office, Meeting and training rooms, co-working space

Contact Person: Danesh P, CEO, danesh@sovoasia.biz, +601 23666 789

GEP Associates, Chartered Accountants www.gep.com.my

Dato' Esther Tan, esther@gep.com.my +603-7803 3390 / +6012-773 2300

Block F2, Dataran Prima, 25 Jalan PJU 1/42A, 47301 Petaling Jaya, Selangor

36 years of experience, tax advisory, accounting, corporate secretarial services, audit, due diligence

References:

CLLSE Sdn Bhd (Singapore based HQ) scchan@cllse.com.my

DHI Water and Environment (Denmark based HQ) Clisy@dhigroup.com

Inflight Sales Group Sdn Bhd (Hong Kong Based HQ) – soeraya@inflightssales.com

Shan & Co Chartered Accountants www.shanandco.com.my

In February 1998, Shan & Co was established as a local Accounting firm. Our early presence in the country has equipped us with a deep knowledge of the Malaysian business environment. Tax, accounting, company secretary services, executive selection and recruitment, financial advise, M&A, applications with relevant government institutions.

No 59, Jalan Thambipillai , Brickfields , 50470 Kuala Lumpur , Tel: +603 - 22723435/6, Email: shan@shanandco.com.my

Contact: Ms Vigneswary Sangeran tel. 03-22723435/36, Dato' Dr. V Shanmughanathan, Senior Partner

References:

Global HRM Consultants, Mr Gopalan Nair, Consulting Director (gopal@globalhrmgroup.com, tel.+6016-635 8779)

Trilynk Resources, Mr Rajamohan Natarajan, Consultant, +6012-273 3915 trilynk.resources@gmail.com

Project Ventures Sdn Bhd <http://www.projectventures.com.my>

Company Secretarial services, company formation, founded in 1983

No.308, Block A (3rd flr), Kelana Jaya Business Centre
97, Jalan SS7/2, Kelana Jaya, 47301 Petaling Jaya, Selangor
tel.+603-74921818 fax 74921933, secretarial@projectventures.com.my

Contact: projectv@projectventures.com.my

Contact Person : Ms Anita Lim / Ms Lynn Tan Ho Meng Chan / Wu Siew Hong

References:

Stefanie Braukmann, Managing Director , SPRG, stefanie.braukmann@sprg.com.my (used the company for 8 years)

P.S Kong & Co

Auditing services, Forensic accounting, Due diligence

No 619, Block A, 6th flr, Kelana Business Centre
97, Jalan SS 7/2, Kelana Jaya, 47301 Petaling Jaya
+603-74921888, fax 03-74921889

Contact: pskco8@gmail.com

References:

Stefanie Braukmann, Managing Director, SPRG, stefanie.braukmann@sprg.com.my (used the company for 8 years)

MS Advisory Network www.msadvisory.network.com

Business matching, partner search

Minna Saneri, Executive Director, MS Advisory Network, +6017-2007951
minna.saneri@msadvisorynetwork.com

References on LinkedIn profile

EMPIRE Business Link

Business matching, partner search

Mary Lopez, Business Development Director marylopez@ebl.com.my

Tel. +6012-298 3950, +603-7962 0125

Empire Business Link

L28-03-03A, Level 28 PJ Exchange, No 16A Persiaran Barat, 46050 Petaling Jaya

References:

“Mary has done excellent work at EUMCCI over 9 years finding suitable partners for companies, she has a strong acumen and understanding of companies’ businesses and puts in great effort to find best possible partners”. *MS Advisory Network, Minna Saneri, +6017-2007951, minna.saneri@msadvisorynetwork.com*

Buzznet Sdn Bhd, Contact: Sanjoy Bose, CEO sanjoy.bose@wibmo.co / +919880132894

Malaysian-Finnish Business Council (MFBC) www.mfbc.org.my

The Malaysian-Finnish Business Council (MFBC) is a private, voluntary and non-profit organization established in 2001 with the mission to foster friendship and promote close and harmonious educational, economical, trade and industrial relations between Malaysia and Finland

#18-3A Binjai 8, 2 Lorong Binjai, 50450 Kuala Lumpur

office@mfbc.org.my, +60 17 667 3304

Contact: Mr. Jari Niemi, Chairman President, jari.niemi@mfbc.org.my, +60 19 357 5233

Talent Search International www.talentsearchinternational.com

TALENT SEARCH INTERNATIONAL is an executive search and human resources consulting company that has been in business since 2000. Companies and organizations, which we have provided our consulting services, include large multinationals as well as small and medium sized technology companies. TALENT SEARCH INTERNATIONAL provides our customers with a professional, effective and efficient service to satisfy their immediate and long term staffing needs. In the dynamic world of human resources needs it is imperative that employers are focused on identifying, recruiting, re-training and retaining their human capital.

Contact: Brian Fernandez, Managing Director, Mob. +60 16 2011 050.

brian@talentsearchinternational.com

Spire Research and Consulting Sdn Bhd www.spireresearch.com

16 years of experience in Market research, business partner selection

Level 42-C, Vista Tower, The Intermark, 348 Jalan Tun Razak, 50400 Kuala Lumpur.

Telephone: (603) 2161 6088, Email: malaysia.info@spireresearch.com

Contact: Suriah Saran

Client comments: KONE, Singapore

“Spire prepared a market research project for KONE in South Asia that met our expectations in all regards. We were very comfortable with the presentations made and the backup research documentation that was provided. The Spire recommendations will help guide as we make our decisions to expand our business. We have no doubt that we will use their expertise in a future project.”

David McFadden, Regional Executive Director

GBP International Sdn Bhd www.gbp-international.com

Evaluated consultant company in Malaysia

UOA Centre 19-9-6 19 Jalan Pinang, 50450 Kuala Lumpur

Tel: +603 2162 8545

Contact: Mr Klaus Kretzschmar, Senior Partner, kk@gbp-international.com, +60 12 294 3498

Boardroom Corporate Services (KL) SDN BHD Kuala Lumpur www.boardroomlimited.com

Payroll Services, Accounts Payable, tax, Share Registration Services, Various License, company set up

Lot 6.05, Level 6, KPMG Tower, 8 First Avenue, Bandar Utama, 47800 Petaling Jaya, Selangor Darul Ehsan Malaysia T : +60-3-7720 1188

Contact: Alex Lee, +603-77201139 / +6012-2322222 (company set up, share registration, licenses etc) alex.lee@boardroomlimited.com

Gillian Tan, +603-76618566 (accounting, payroll) Gillian.tan@boardroomlimited.com

Regional presence, HQ in Singapore, have services both SMEs and MNSc from abroad.

Boardroom Corporate Services (Penang) Sdn Bhd www.boardroomlimited.com

Suite 2-1, 2nd Floor, Menara Penang Garden, 42A Jalan Sultan Ahmad Shah, 10050 Penang

Tel. 04-229 4390 ext 200 com

Contact: Ms. Lam Voon Kean voonkean.lam@boardroomlimited.com

Testimonials:

Nokia

We have engaged Boardroom Hong Kong for payroll and employment tax returns filing for almost 10 years. Throughout our entire business relationship, the engagement team has been very responsive and detail-oriented which has allowed us to stay focused on our core business and be assured that payments are issued correctly and on schedule. We highly appreciate the professionalism and integrity of the team in handling our confidential data. We are very impressed with their services.

Over the years, Boardroom has become one of our most trusted service providers and we would recommend their services wholeheartedly. *Irene Yau, Human Resources Director*

CnetG Asia www.cnetg.com (Partner of IRC Asia Pacific)

HR, Executive search especially for high positions. 15 years of experience.

Contact: P. Raj Kumar, Director, Tel. +603-7665 0050 /+6012-2196 288 raj@cnetg.com

Suite 307, Block A Phileo Damansara 1, 9 Jalan 16/11, off Jalan Damansara, 46350 Petaling Jaya, Selangor

References:

“For those first entering the SE Asia labor market, CNetG is a reliable, expert local recruiting provider with deep knowledge of the market. They provide creative solutions, and bridge east/west cultures seamlessly”. – 2007 *Dianne Reece, Vice-President, Aker Solutions Houston – Aker Solutions Integration Team*

“CnetG stands out in my view as one of the suppliers that acts as a partner to myself and my team and have been a pleasure to deal with throughout, attentive but not pushy. They will not mislead to gain new business and exhibit real integrity which seems a rarity amongst recruiters. “ – 2014 *Dr. Ait-Allah Merji, Managing Director – Roche Malaysia (ait-allah.merji@roche.com, +60321735011)*

“CnetG advised us on how to deal with intercultural differences and how to interview and integrate new employees. We appreciate the business acumen, personal integrity and honesty. We recommend CnetG as a solid and reliable supplier and experts in their fields” – 2012 *Nick Leenaert, Global Talent Director – Unilin B.V. (Katrijn Clement, Global HR Director, Katrijn.Clement@unilin.com , +32 56 67 52 07)*

Propay Malaysia

Services: Payroll and HR, 14 years of experience serving both local and foreign companies, MNCs and start-ups.

Contact:

Manish Mehta ,Director , t: +603-7665 6688 e: manish@propaypartners.com

Suite 507, Block F, Phileo Damansara 1
9, Jalan 16/11, off Jalan Damansara, 46350 Petaling Jaya, Selangor

Tel +603-7665 6688

[Propay Partners Reference](#)

Kellogg Asia Products Sdn Bhd, En. Abdul Aziz Bin Abd Rahman 012-673 9800
ABDULAZIZ.ABDRAHMAN@kellogg.com/

Ms. Dashathri Arunandy, Plant HR Manager / Senior HR Specialist 016-645 0522,
DASHATHRI.ARUNANDY@kellogg.com

Crown Worldwide Group Sdn Bhd, Ms Valentine Powel, HR Manager, T: +603-56369166 ext 123,
M: +6012 675 8817 vpowel@crownrelo.com

Propay Partners Testimonial by Clients

It's about the personal touch and responsiveness of the Consultants as well as the timeless of service delivery despite short notice. We are happy with the overall service rendered by Propay Partners.

Head of Human Resource, Axa Affin Life Insurance Berhad

Propay Partners delivers exceptional personalized services ensuring payroll was prepared on time and administered flexibility alongside our resources.

Head of HR, Fonterra Brands (M) Sdn Bhd

The team has been extremely resourceful and handy with needed HR solutions on the ground in Malaysia, where I have no resources to support. Propay team, helped me in the statutory registration of the business entity as an Employer as well as provided me with sound options on HR matters. The team members are soft spoken, calm while facing uncertainties and comes with good listening skill.

Head of HR, South East Asia, Coca-Cola Refreshments Malaysia Sdn Bhd

Global HRM Consultants Sdn Bhd www.globalhrmgroup.com

Suite 3.28, 3rd Floor, Menara Mutiara Majestic, No. 15, Jalan Othman, 46000 Petaling Jaya, Selangor

Tel. +603-7781 3915/+6016-635 8779, Contact: Gopalan Nair, Consulting Director,
gopal@globalhrmgroup.com

HR/Talent management/Payroll and Immigration Advisory

References:

GHC has assisted EUMCCI in recruitment providing suitable candidates for open positions, understanding perfectly what is needed from a good candidate" *Minna Saneri, MS Advisory Network*, +6017-2007951, minna.saneri@msadvisorynetwork.com

Agnes Seah, Netherlands Foreign Investment Agency (NFIA) +603-2168 6209 / +6012-251 6711/
seah@nfia-malaysia.com

SQL Associates Sdn Bhd www.sql-associates.com

Market research, partner search, pre-entry market assessment, trend analysis, founded in 2011.

Industry focus:

- Agritech & Food Production •Aquaculture, Vertical & Clean-room Farming;
- Building & Construction •Light-weight, load-bearing materials; Modular building systems;
- Edu-tech •Gamification of Pedagogy & Learning; Tech-enhanced Classroom; Psychometrics;
- Environment & Green Energy •Green Building Technologies; Cleantech; Renewables & Bio-Energy; Sustainability;
- Health-tech •Bioprosthesis; Connected-Health; Geriatric Care Solutions & Management;
- Internet •Next-gen e-Commerce;
- Retail & Consumer Technologies •Contextual Visualization; Sales Enablement Automation; Simplified Checkouts;

Contact: Mr Sim Quee Lai, Chief Executive, Tel +6013-367 3333, sql@sql-associates.com
J5-3-4, Jalan 4/76E, desa Pandan, 55100, Kuala Lumpur

References:

Mr Nasser El-Mamoune , French Trade Commissioner, Business France
Nasser.elmamoune@businessfrance.fr +603-20535622

Minna Saneri, MS Advisory Network, minna.saneri@msadvisorynetwork.com +6017-2007951.

Has done a market research report on renewable energy for EUMCCI

Invest Northern Ireland, Michael Garvey , Director Asia Pacific Region, International Business
Michael.garvey@investni.com +6012-346 0761

Business Culture, Political Analysis

MS Advisory Network, www.msadvisorynetwork.com

Business culture, cultural awareness, political analysis

Minna Saneri, MS Advisory Network minnasaneri@msadvisorynetwork.com +6017-2007951

SIP Consulting Sdn Bhd www.sipconsulting.com.my

Political Consulting, Analysis and Advisory, Public Affairs, Stakeholder Engagement, Issues & Reputation management, Strategic Communication and media training (25 years experience).

Contact: Jason Leong, CEO, +6017-6696252 /+603 27220520, Jason.leong@sipconsulting.com.my

References: Petronas, Exxon Mobil, Cisco, Bombardier, Shell (unable to disclose contacts)

Printing, Brochure design

URGRAPHIC

Color printing poster, leaflet, banner, roll-up, brochure, booklets, annual report, company profile

Contact: Charles Tong, managing Director urgraphic2u@gmail.com 012-2842091

References:

Polish Embassy, Mr Artur Dabkowski, Commercial Counsellor, artur.dabkowski@trade.gov.pl Tel +603 40430940 / +603 40427886

EUMCCI, Geetha Veerasamy tel. + 603-2162 6298 , geetha@eumcci.com

“ URGRAPHIC provides precise and professional work especially for booklets, annual reports and company profiles, both for design and printing” *MS Advisory Network, Minna Saneri* tel. 017-2007951, minna.saneri@msadvisorynetwork.com

Downtown Supplies Enterprise

Booklets, roll-ups, banners, posters

Contact: Jimmy Lee, downtownlks@gmail.com Tel +603-8070 7030/+6012-220 7226

References:

“Jimmy provides reliable and speedy deliverables, especially buntings, banners, roll-ups, leaflets”

EUMCCI Geetha Veerasamy geetha@eumcci.com tel.+603-2162 6298

MS Advisory Network, Minna Saneri, saneriminna@gmail.com, minna.saneri@msadvisorynetwork.com +6017-2007951

Relocation Services

Santa Fe Relocation services www.santaferelo.com

Relocation, visa, immigration, real estate and cultural training

Contact: Rachel Leong, Business Development Manager Rachel.leong@santaferelo.com +6012-7807279

References:

BD Agriculture (M) Sdn Bhd (Big Dutchman), Ms. Linda Henry, +603 3361 5555, Email lindahenry@bigdutchman.com

Schneider Electric (M) Sdn Bhd, Ms. Hafizah Rosti , hafizah.rosti@schneider.com +603 5515 1200

Crown Relocation www.crownww.com

Relocation, Real estate, school search, immigration services

Contact: Kesvaran Krishnan, Corporate Services Manager kesvarankrishnan@crowwww.com

Tel. +603-5636 9166 ext. 151 / +6012 3700 277

References:

Ms. Ashwini Nair, HR (Human Capital Department), ASTRO Group Services Sdn. Bhd.

Ashwini_nair@astro.com.my

Ms. Kasturi Sundram, HR, Equant Malaysia Sdn. Bhd. kasturi.sundram@orange.com

Real Estate Services

Huttons One World Realestate Group www.huttons1world.com

Office, warehouse, residential

Klang Valley (Mont Kiara, Ampang, Bangsar)

Contacts:

Chong Ck, Senior Group Leader, +6012-260 6662, ck@1word.com.my

Ho CK, Manager, Corporate Division, +6014-626 2623 ho@how.com.my / ho_ck@corporateoffice.my

Clients: Embassy of Switzerland in Kuala Lumpur, Xinhua News Agency

Property Link www.propertylink.com.my

Bangsar, Mont Kiara, Damansara Heights

Jill Liew, Manager, Property Link +6016-333 8623, Contact: sales@propertylink.com.my

References: Embassy of Germany

Hosanna Properties

KLCC, Ampang

Contact: Joy Cyndie Ng, Principal, tel.+6012-332 0033, cyndiejoy@gmail.com

hosannaproperties@gmail.com

Tel : +603-79323130 fax: +603-7957 9333

References: Mr. John Leemeijer, SBM Malaysia Sdn Bhd. johnleemeijer1228@gmail.com

Office Phone: +603-2773 5300

Name: Mr. Geir Jacobsen, ge-jaco2@online.no +6012-2374897

Media, PR, Marketing, Events

Hashtag City <http://www.hashtag-city.com/>

Hashtagcity is a multi-disciplinary brand and marketing communications outfit that delivers specialised and aggregated solutions to meet your business objectives. We are communication specialists in the areas of Branding, Public Relations (traditional), Social Media management, Influencer Management, Creative Advertising, Content Creation & and Community Building Online

The mission of Hashtagcity is to be our Clients' brand and marketing communications partner. It's the business of influencing the target audience.

Contact: Joshua Lee, Chief Managing Consultant, josh@hashtag-city.com +601 26511 656

Strategic Public Relations Group www.sprg.com.my

PR and media relations, crisis management, media training

Contact: Stefanie Braukmann, General Manager, Stefanie.braukmann@sprg.com.my +6017-322 0433

References:

"We are impressed with the effort that your team contributed to us over the past 6 months . We need a PR agency that really understands BONIA's culture." *Geoffroy de Drou*, +6017-370 7942, geoffroy@bonia.com

"SPRG handled all EUMCCI media relations, organized press conferences and advised on contents of publications. They did a great job. Stefanie has a 15 experience from HK and Malaysia and at the same time can relate to European character owing to her German origin, thus very easy to work with".

MS Advisory Network, Minna Saneri , +6017-2007951, minna.saneri@msadvisorynetwork.com

Zuan Arifin Ham

Media relations, communications, marketing, events, product launches

Contact: Zuan +6012-5491492, zuan.arifin.work@gmail.com

References:

Fleming Gulf Conferences , Michaela Hubcikova, Marketing Manager, Michaela.hubcikova@fleming.events +603-20274767

MS Advisory Network, Minna Saneri, +6017-2007951, saneriminna@gmail.com, minna.saneri@msadvisorynetwork.com

Zaiton Hj Idrus

PR, Communications, writing, strategic stakeholder management advisory, media relations & media training, corporate affairs, government relations (previous head of Corp Comms/Public Affairs at Standard Chartered, MAS, Petronas, DIGI)

Contact: Zaiton, + 60 11 1620 1111, Zaiton241@yahoo.co.uk

References:

“ Zaiton was invaluable member of the EUMCCI Editorial Committee and provided indepth stakeholder management advise as well as content advisory for the quarterly magazine” *MS Advisory Network, Minna Saneri*

Treetop House Education Group, Law Cheok Maan, Group CEO, cheokmaan@treetophouse.edu.my +603-624197 (*Stakeholder management, Government Relations, Comms materials and PR-related work*).

Venuescape www.venuescape.my

Corporate functions, parties, event management and logistics

Contact: Rajevan Anbalaghan, Events Director , rajevan@venuescape.my +6012-916 8322

References:

“Reliable and cost efficient” Geetha Veerasamy, Event Manager, EUMCCI geetha@eumcci.com,

“Professional and friendly, easy to work with” *Minna Saneri, MS Advisory Network +6017-2007951*

Carried out the EU-ASEAN Business Summit logistics and event management

Milestone Production www.milestone-productions.com

Product launches, annual dinners, conferences, parties, branding, media relations

Contact: Grace Lee, Managing Director, grace@milestone-productions.com +6012-3991139

The School, Unit 100 - 7.051, Blok J, JAYA ONE, Jalan Universiti Seksyen 13, 46200 Petaling Jaya, Selangor, Malaysia.

Tel No. +603 - 7932 1001 (Main Line), E-mail: brenda@milestone-production.com

References:

Won Best Excellence Event Experiential Gold Award, worked with numerous MNCs (website display)

Iris Tan, Chief Officer, Marketing and Government Relations, the Star Media Group , iristan@thestar.com.my +6012-378 7701 (done work for the Star Group over 15 years).

Velocity Event Management and Baronads www.baronad.com

Branding, advertising, events, product launches, digital marketing and social media, media relations. Company set up in 1979.

32, Jalan Lumut, Kompleks Damai, 50400 Kuala Lumpur

T +603 4042 8085, F +603 4041 5898

Contact: Phon Yung Man, phon.velocity@gmail.com +6012-973 3003

INDUSTRY LOBBY AND NETWORKING

Malaysian-Finnish Business Council (MFBC) www.mfbc.org.my

The Malaysian-Finnish Business Council (MFBC) is a private, voluntary and non-profit organization established in 2001 with the mission to foster friendship and promote close and harmonious educational, economical, trade and industrial relations between Malaysia and Finland #18-3A Binjai 8, 2 Lorong Binjai, 50450 Kuala Lumpur office@mfbc.org.my, +60 17 667 3304

Contact: Mr. Jari Niemi, Chairman President, president@mfbc.org.my, office@mfbc.org.my +60 19 357 5233

EU-Malaysia Chamber of Commerce and Industry (EUMCCI) www.eumcci.com

EUMCCI promotes, supports and develops EU business interests in Malaysia as well as facilitate trade, commerce and investments between EU and Malaysia. In order to fulfill its mission, EUMCCI carries out activities that will catalyse and stimulate networking of European companies in Malaysia. EUMCCI is a public non-profit organization and is not funded by the EU.

The Chamber is funded by projects, events, memberships and corporate partnerships. The EUMCCI Committees are platforms for EUMCCI members of specific sectors. Currently there are eight committees: Aerospace, automotive, Green building, Healthcare, Human resources, Research and innovation, Smart technologies (Smart Grid), Wine and spirits. SEBSEAM-M project aims to promote Malaysia as a direct trade market and as an easy, cost-effective gateway to the ASEAN market. It focuses on four key sectors: Agribusiness, Transport & infrastructure, Energy, utilities & Environmental Services and Professional services. <http://www.eumcci.com/projectsebseam-m>

Contacts: geetha@eumcci.com / Tel. + 603 2162 6298

Malaysian International Chamber of Commerce and Industry (MICCI) www.micci.com

Oldest Chamber in Malaysia (1837) 1000+ members of 30 nationalities, Industry lobby, certificates of origin, ATA carnet, network

Chairperson: Datuk Wira Jalilah Baba

Contact: Zareena Alwee, Senior Manager, Membership zareena@micci.com +603-62017708/ +6011-2388 0358

C-8-8, Block C, Plaza Mont' Kiara , 2 Jalan Kiara, Mont Kiara, 50480 Kuala Lumpur

Federation of Malaysian Manufacturers (FMM) www.fmm.org.my

Led by captains of industry, FMM represents the manufacturing sector at international, regional, national, state, local authorities and industry sub-sector levels.

FMM offers a wide range of services and activities to facilitate business operations. We are an important focal point for those seeking links with Malaysian manufacturers for investment, trade and services.

Membership organization offering networking, training, customs advisory and business lobby services as well as trade forms and certificate of origin.

Wisma FMM, No.3, Persiaran Dagang, PJU 9, Bandar Sri Damansara, 52200 Kuala Lumpur

Contact: Shamini Sakthinathan, Manager, International Trade Policy Unit, shamini@fmm.org.my

Tel. +603-62867366/ 62867200

Association of Malaysian Medical Industries www.ammi.com.my

Formed in 1989, the Association of Malaysian Medical Industries (AMMI), represents leading medical device manufacturing companies in the medical technology industry in Malaysia.

Association of Malaysian Medical Industries (AMMI), c/o Medsociate Sdn. Bhd., Level 32 Menara Prestige , No. 1 Jalan Pinang, 50450 Kuala Lumpur, Malaysia

Tel : +6010 4040 662, Fax : +603 2178 4347, Email : secretariat@ammi.com.my